

DOWRY™

COMPLETE SECURITY SOLUTIONS

OPERATIONS DIVISION

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FINANCE DIVISION

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1//11/2017

ANNUAL PRICE ADJUSTMENT

We have upgraded our system but the "new system" does not comply with our requirements, we therefor had no alternative but to go back to our old system for the interim.

Annual license Fees normally gets debited from February and the annual increases from March every year. We delayed these due to "switch-over" but were not implemented on all clients' accounts, therefor you should be aware of these amount on invoices between May to October 2017 for our EFT clients and I December 2017 for our debit order clients.

In spite of the fact that we have endeavored to keep our pricing stable in these tough Economic Times, we are faced with no alternative other than to announce our Annual Price Adjustment due to the Industry Statutory Increase.

Several factors have been taken into account and we realize that you, as our Valued Client, unfortunately will be affected. After much cogitation & attempting to accommodate all concerned Parties i.e. Service Provider, Client & Dedicated Personnel, we forecast a Price Adjustment of 8 % **(Eight Percent)** effective 1st October, **payable beginning of October 2017**. Please note, annual license fees for **2018** will be applied **February / March 2018** as normal and annual increase for 2018 on 1st May.

Although regarded as "steep or high", we wish to inform you that the Adjustment includes our Annual Adjustment, and is Market Related in comparison to the Prescribed Rates of P.S.I.R.A.

We would like to bring the following under your attention:

- 1) Feel free to browse our updated Website at www.d-sec.co.za
- 2) Follow us on Facebook @ <http://www.facebook.com/pages/Dowry-Group/137583976319003>
Post ALL incidents that you are aware of and would wish for other Facebook users to be made aware of.
- 3) Our **Technical Division** take pride in announcing the following:
 - **CCTV Camera Installation**
 - **Off-Site Monitoring**
 - **Video Verification (Videofied)**
 - **Electric Fence Installation**
 - **Mobile Phone Panic SMS System** for you as well as your Staff Members.
 - **Technical Support**
 - **Retail Risk Assessment**
 - **Occupational Health & Safety (OHASA)**
 - **Armed Robbery Survival Training**

For further information, please forward your request to: pro@dowrycs.co.za

We thank you for electing Dowry as your Security Partner & look forward to a mutually beneficial relationship. Should you have any Queries please do not hesitate to contact our offices.

Yours Faithfully



J.A. COETZEE
(Member)